

Decision on Fees and Commissions – Individuals

Valid from 30.12.2022

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Accounts and Deposits

Table 1 Fees and Commissions related to transaction accounts and Deposit Operations

Item	Accounts and deposits	Fee amount
I. Transaction accounts and allowed Overdraft		
1	Opening MKD/FX transaction account	No fee
2	Administrative charge applicable for allowed overdraft*	MKD 200
3	Annual management fee	1%
4	Change of a client's status	MKD 500
5	Urgent registration of a MKD transaction account in ERIS (Single Register of Transaction Accounts)	MKD 200
6	Urgent registration in ERIS of MKD transaction account servicing term deposits	No fee
7	Maintenance costs of a MKD transaction account	
7.1	Maintenance of a transaction account, monthly (Transaction accounts connected with term deposits only used for servicing operations connected with term deposits), interest payment, depositing/withdrawing cash) are excluded from the calculation of monthly maintenance cost	MKD 32
7.2	Maintenance of a transaction account, monthly, for retired	MKD 20
7.3	Maintenance of MKD and FX transaction account for inactive clients with a balance of MKD 300 (5 euro), annually Maintenance of a FX transaction account (inactive currency per FX account) with a balance of up to MKD 300 in adequate counter value, for inactive clients annually <i>(Inactive is any holder of a transaction account without making any operations at the initiative or for the benefit of the holder for a period less than or equal to 24 months).</i>	MKD 300
8	Annual commission for accounts with incomplete data	MKD 1.000
9	Closing a MKD / FX account requested by a client (liquidation)	MKD 200 per account
	* The commission is charged when approving a new overdraft, upon renewal (annually), as well as when changing the overdraft limit at the client's request, from the overdraft amount	
II. Term and sight deposits		
1	Opening an account	No fee
2	Sight and term deposit maintenance charges	No fee
3	Management of term deposit and sight deposit accounts with a balance of up to MKD 300 (EUR 5) without changes to the accounts initiated by the client in the last 24 months, with the exception of changes due to imputed interest	MKD 300
4	Closing the account	No fee
III. Donation accounts		
1	Opening an account	No fee
2	Minimum balance	MKD 0
3	Maintenance charges	No fee
4	Closing the account	No fee

MKD Payment Operations

Table 2 Fees relating to services in MKD payment operations

Item	MKD Payment Operations	Fee amount
A	Cash operations	
I	Cash disbursements	
1	Cash withdrawal from an individual's account (<i>The commission will be charged for all cash withdrawals at the Bank counters, other than withdrawals from savings accounts and term deposits</i>)	0.1% of the disbursed amount min MKD 30, max MKD 1,000 per order
2	Cash withdrawal from an individual's account – non-residents	0.2%, min MKD 100 per transaction
3	Additional commission for cash disbursement based on disbursement of subsidies, purchase of agricultural products	MKD 55
II	Other cash disbursements	
1	Replacement of damaged and expired banknotes*	7%, min MKD 50
2	Replacement of damaged and expired banknotes – for CHF currency	2.9%
3	Counting and exchanging banknotes	MKD 50
4	Counting, replacement of coins and payment in cash up to 1,000 MKD in coins	MKD 75
5	Counting, replacement of coins and payment in cash from 1,001-3,000 MKD in coins	MKD 200
6	Counting, replacement of coins and payment in cash over 3,000 MKD in coins	MKD 500
	* The service is valid only for banknotes that the bank accepts for replacement	
III.	Exchange operations	
1	Exchange operations through the client's account	No fee
2	Cash exchange operations	No fee
B	Domestic payment operations	
IV.	Non-cash transactions	
1	Internal payments	
1.1	between accounts of the same holder (deposits, credit cards)	No fee
1.2	to accounts with the Bank	
1.2.1	for amount of MKD 0 – MKD 5,000	MKD 25 per order
1.2.2	for amount over MKD 5.001	MKD 33 per order
2	Payment through KIBS	
2.1	for amount of MKD 0 – MKD 5,000	MKD 38 per order
2.2	for amount over MKD 5.001	MKD 48 per order
3	Outflows to accounts in other banks through MIPS	MKD 200 per order

The Table continues on the next page,

Table 3 Cont. – MKD payment operations

Item	MKD Payment Operations	Fee amount
V.	Cash payments and disbursements (PP10, PP50)	
1	Cash payments	No fee
2	Payment in cash on accounts in favor of companies that have signed an agreement with the Bank	No fee
3	Payment in cash on accounts open in the Bank	
3.1	for amount of MKD 0 – MKD 5,000	MKD 40 per order
3.2	for amount over MKD 5.001	MKD 100 per order
4	Payment in cash through KIBS	
4.1	for amount of MKD 0 – MKD 5,000	MKD 50 per order
4.2	for amount over MKD 5.001	MKD 120 per order
5	Payment in cash through MIPS	MKD 250
6	Payment in cash through KIBS by clients who do not have an account in the Bank	MKD 120
7	Payment in cash through MIPS by clients who do not have an account in the Bank	MKD 320
VI.	Aggregated order for payment of contributions and salaries PP53	
1	Internal clearing with PP53	MKD 5 per item
2	KIBS transfers with PP53	MKD 25 per item
3	MIPS transfers with PP53	MKD 110 per item
VII.	Standing orders	
1	Standing order between accounts of the same holder in the Bank	No fee
2	Standing order for payment of overhead expenses to PE Water Supply and Sanitation	0.01%, min MKD 20
3	Standing order (voluntary) for internal payments in favor of accounts of the same holder to accounts in the Bank (credit installments, credit cards*, etc.) and to accounts in other banks	0.01%, min MKD 20
4	Standing order for overheads to accounts of legal entities with which the bank has concluded a special agreement and payments based on life insurance policies to Winner Life	No fee
*Standing order opened for credit cards issued by Sparkasse Bank before 19.07.2021		
VII.	Other payment operation commissions	
1	Withdrawal of an order from KIBS at the holder's request	MKD 150 per order

FX Payment Operations

Table 4 Fees relating to services in FX payment operations

Item	FX payment operations	Fee amount
1	Cash FX payment operations	
1.1	Withdrawal of foreign currency in MKD	No fee
1.1	Payment in cash by conversion ordered by the Bank (if the Bank does not have a currency to be paid)	In agreement
2	Non-cash FX payment operations	
2.1	Domestic remittances from FX transaction account to FX transaction account in another bank in the country	0.20% Minimum MKD 600 (charges included)
2.2	Remittances abroad from FX transaction account if foreign charges are paid immediately - OUR charges (for all currencies, SWIFT charges included)	
2.2.1	Remittance up to EUR 5,000	MKD 2,300
2.2.2	Remittance from EUR 5,001 to EUR 10,000	MKD 2,800
2.2.3	Remittances from EUR 10,001 to EUR 50,000	MKD 4,400
2.2.4	Remittances over EUR 50,001	0.2% of the amount max MKD 125,000
2.3	Remittances to Germany and Austria from FX transaction account if the foreign charges are paid immediately - OUR charges (for all currencies, SWIFT charges included)	
2.3.1	Remittance up to EUR 5,000	MKD 1,200
2.3.2	Remittance from EUR 5,001 to EUR 10,000	MKD 1,900
2.3.3	Remittance from EUR 10,001 to EUR 50,000	MKD 2,500
2.3.4	Remittances over EUR 50,001	0.2% of the amount max MKD 125,000
3	Remittances abroad from FX transaction account if foreign charges are deducted from the remittance - SHA charges (for all currencies, SWIFT charges included)	
3.1	Remittance up to EUR 5,000	MKD 1,300
3.2	Remittance from EUR 5,001 to EUR 10,000	MKD 1,900
3.3	Remittance from EUR 10,001 to EUR 50,000	MKD 3,200
3.4	Remittances over EUR 50,001	0.2% of the amount max MKD 125,000
*The amount of the fee includes the cost of the correspondent bank, depending on the country		
4	Sending SWIFT – via e-mail	No fee

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Table 5 Cont. – FX payment operations

Item	FX payment operations	Fee amount
5	Commissions for international inflows for natural persons with SHA, BEN charges	0.25% of the amount Min MKD 250 Max MKD 31,000
5.1	Additional charges from a domestic bank for international inflows through other domestic banks	Real costs
5.2	Commission for international inflows based on salary and pension for natural persons	No fee
5.3	Commission for natural persons up to EUR 20 / FX inflow in another currency in EUR 20 counter value	No fee
6	Change of a client's status (from resident to non-resident or inversely)	MKD 500
7	Fast Intragroup Transfers (FIT Payments) – Remittances	
7.1	Remittances up to EUR 500	MKD 310
7.2	Remittances over EUR 500	MKD 610
8	Fast Intragroup Transfers (FIT Payments) – Inflows	0.2% of the amount Min MKD 200 Max MKD 31,000
Fast Intragroup Transfers (FIT Payments) are FX transfers from and to the Group exclusively in EUR currency with SHA option , presentation of the documents until 12:00 o'clock		
9	Intra Group Payments	
9.1	Remittance up to EUR 5,000	MKD 1,300
9.2	Remittances from EUR 5,001 to EUR 10,000	MKD 1,900
9.3	Remittances from EUR 10,001 to EUR 50,000	MKD 3,200
9.4	Remittances over EUR 50,001	0.2% of the amount max MKD 125,000
Fast Intragroup Payments are FX transfers to the Group in all currencies including EUR with OUR option.		
Country	Bank name	SWIFT BIC Code
Austria	Erste Bank der oesterreichischen Sparkassen	GIBAATWW
	Erste Group Bank AG	GIBAATWG
	Kärntner Sparkasse Aktlengesellschaft	KSPKAT2K
	Salzburger Sparkasse Aktlengesellschaft	SBGSAT2S
	Sparkasse Hainburg	SPHBAT21
	Steiermärkische Sparkasse	STSPAT2G
	Tiroler Sparkasse	SPIHAT22
	Zweite Wiener Vereinsparkasse	GIBAAT21

	Bankhaus Krentschker Graz	KRECAT2GXXX
	Lienzer Sparkasse AG	LISPAT21XXX
	Allgemeine Sparkasse Oberosterreich Bankaktiengesellschaft	ASPKAT2LXXX
	Sparkasse der Stadt Amstetten AG	SPAMAT21XXX
	Sparkasse Baden	SPBDAT21XXX
	Sparkasse Korneuburg AG	SSKOAT21XXX
	Waldviertler Sparkasse Bank AG	SPZWAT21XXX
	Zweite Wiener Vereinsparkasse	GIBAAT21
Bosnia und Herzegovina	Sparkasse Bank BiH	ABSBBA22
Czech Republic	Ceská sporitelna	GIBACZPX
Croatia	Erste Bank Croatia	ESBCHR22
Hungary	Erste Bank Hungary	GIBAHUHB
Macedonia	Sparkasse Bank Makedonija	INSBMK22
Moldova	Banca Comerciala Romana Chisinau	RNCBMD2X
Montenegro	Erste Bank AD Podgorica	OPPOMEPG
Romania	BANCA COMERCIALA ROMÂNĂ	RNCBROBU
Serbia	Erste Bank Serbia	GIBARS22
Slovakia	Slovenská sporitelna	GIBASKBX
Slovenia	Banka Sparkasse SLO	KSPKSI22XXX
10	Western Union transfers (receiving and sending funds)	According to Western Union tariff
11	Change of order instructions/ foreign remittance reversal	800 MKD + actual costs

Package of Products

Table 6 Fees relating to the use of a package of products

Item	Package of products*	Fee amount
1	Smart Package – monthly commission	MKD 215
2	Smart Package – closing of a package	MKD 200
3	Superior Package – monthly commission	MKD 345
4	Superior Package – closing of a package	MKD 330
5	PREMIUM Package – monthly commission	MKD 465
6	PREMIUM Package – closing of a package	MKD 350
7	RESPECT Package – monthly commission	MKD 60
8	RESPECT Package – closing of a package	MKD 60
9	S-Package	MKD 120
10	S-Package – closing of a package	MKD 60
11	S-Package Plus	MKD 140
12	S-Package Plus – closing of a package	MKD 60
13	Youth package	MKD 0
14	Fee for change of a package	MKD 100

* A client can be an only user of one package and the benefits of the package cannot be combined with the benefits of individual products.

Debit Cards – Fees by the type of card

Table 7 Fees for debit card operations

I	Card operations	Mastercard Debit-contactless	Visa Classic Debit-contactless	Visa Classic Debit-contactless non-residents	MasterCard Debit-GOLD
1	Devices of the Bank				
1.1	Cash withdrawal from ATMs of the Bank	No fee	No fee	No fee	No fee
2	Devices of other banks				
2.1	Cash withdrawal from ATMs of other banks in the country and abroad	3%, min MKD 300	3%, min MKD 300	3%, min MKD 300	3%, min MKD 300
2.2	Cash withdrawal from third party devices owned by a S GROUP bank*	No fee	No fee	No fee	No fee
2.3	Cash withdrawal from POS device at the counter in banks in the country and abroad	3,5%, min MKD 300	3,5%, min MKD 300	3,5%, min MKD 300	3,5%, min MKD 300
2.4	Payments in stores through POS terminals: In the country and abroad	No fee	No fee	No fee	No fee
3	Other products				
3.1	Issue of basic and additional card	No fee	No fee	No fee	No fee
3.2	Renewal of basic and additional card	No fee	No fee	No fee	No fee

3.3	Monthly membership fee for basic card (Payroll / Account Holders)	MKD 22	MKD 22	MKD 30	MKD 60 (no fee for annual turnover at POS over MKD 250,000 during the year)
3.4	Monthly membership fee for additional card (Payroll / Account Holders)	MKD 22	MKD 22	MKD 30	MKD 45 (no fee for annual turnover at POS over MKD 250,000 during the year)

Debit Cards – General fees for all cards

Table 8 General fees for debit card operations

Item	Card operations	Fee amount
1	Reproduction of a damaged card / Change of personal data	MKD 500
2	Blocking a card requested by a client	MKD 200
3	Unblocking of previously blocked card requested by a client	MKD 200
4	Unblocking a payment card that has been blocked due to an incorrectly entered OTP password during online payments on websites that use 3D Secure protection	No fee
5	Permanent blocking of a card – Stop List	MKD 1,500
6	Fee for unfounded transaction dispute	MKD 1,000
7	Opening an arbitration procedure with MasterCard / VISA	According to MasterCard / VISA tariffs
8	Processing an arbitration procedure with Mastercard / VISA	According to MasterCard / VISA tariffs
9	One-off commission for instant production of all types of debit cards	MKD 600
10	One-off commission for withdrawal of payment cards by the client in another branch, different from the branch in which the request for the card was submitted. The calculation is made at the client's request	MKD 200
11	One-off commission for changing the daily limit of a MasterCard and VISA brand payment card at the client's request in a branch or by calling the Contact Center	MKD 400
12	Changing the daily limit of the payment card if made using the electronic and mobile banking service	No fee
13	Commission for handing over a retained card at an ATM	
13.1	Commission for regular handing over a card withheld due to the client's fault at ATMs of SBM within a period according to the Bank's possibilities	MKD 150
13.2	Commission for regular handing over a card withheld through no fault of the client at SBM ATMs	No fee
13.3	Commission for urgent handing over a card withheld due to the client's fault at ATMs of SBM within 2 working days of the request	MKD 1,000

	submitted	
14	Commission for reissue of PIN requested by payment cardholders	180MKД
15	Issue of PIN by emergency procedure*	MKD 300
16	Balance check at ATMs - one check per month	No fee
17	Balance check at ATMs – each following check in the month	MKD 15
18	Change of PIN at ATMs (after a change)	MKD 100
19	Not picked up card for more than 6 months	MKD 300
20	One-off commission for closing a MasterCard and VISA brand debit card at the cardholder's request	MKD 200

* One-off commission for instant production of all types of debit cards

Instant production means that the card will be produced outside the standard term for the production and delivery of cards.

For Skopje:

- if a request for instant production is recorded before 9:30 am, the card will be produced and delivered the same working day by 3 pm and it can be picked up at ex. Centrala 2 at 54 Makedonija Str. No 54. If the card is picked up at the branch where the request was submitted, it can be picked up the next day, while the PIN code arrives one day after the delivery of the card.

Maximum time for delivery of a card and PIN – D+2

- If a request for instant production is recorded after 9:30 am, the card will be produced and delivered the next working day

Maximum time for delivery of a card and PIN – D+3

Branches outside Skopje:

- If a request for instant production is recorded before 9:30 am, the card will be produced and delivered 2 days after the date of the request. Maximum time for delivery of a card and PIN – D+2

- If a request for instant production is recorded after 9:30 am, the card will be produced and delivered 3 days after the date of the request Maximum time for delivery of a card and PIN – D+3

Credit Cards – Fees by the type of card

Table 9 Fees for credit card operations

VI	Card operations	Mastercard Standard	Visa Classic	Visa Rata	Mastercard Gold	Visa Gold	Mastercard Platinum
1	Devices of the Bank						
1.1	Withdrawal of cash from ATMs of the Bank	2%, min MKD 200	2%, min MKD 200	2%, min MKD 200	2%, min MKD 200	2%, min 200 MKD	3%, min MKD 300
2	Devices of other banks						
2.1	Cash withdrawal from ATMs of other banks in the country and abroad including banks of S Group	3%, min MKD 300	3%, min MKD 300	3%, min MKD 300	3%, min MKD 300	3%, min MKD 300	4%, min MKD 310
2.2	Cash withdrawal from POS device at the counter in banks in the country and abroad	4%, min MKD 360	4%, min MKD 360	4%, min MKD 360	4%, min MKD 360	4%, min MKD 360	4%, min MKD 360
2.3	Payments in stores through POS terminals: in the country and abroad up to MKD 2,000	No fee	No fee	No fee	No fee	No fee	No fee
2.4	Payments in stores through POS terminals: in the country and abroad over MKD 2,000	No item	No item	5%	No item	No item	No item
2.5	Payments in installments with dealers with which the Bank has concluded an agreement, through POS terminals of the Bank	No fee	No fee	No fee	No fee	No fee	No fee
3	Other products						
3.3	Monthly membership fee for a basic credit card	No fee for the first year; MKD 125 per month for the next years	No fee for the first year; MKD 125 per month for the next years (no annual fee for turnover at POS over MKD 125,000)	No fee for the first year; MKD 125 per month for the next years (no annual fee for turnover at POS over MKD 125,000)	MKD 245 per month	MKD 245 per month (no fee for annual turnover at POS over MKD 250,000)	MKD 375 (no fee for annual turnover at POS over MKD 350,000 during the year)

3.4	Monthly membership fee for additional credit card	No fee for the first year; MKD 100 per month for the next years	No fee for the first year; MKD 100 per month for the next years	No fee for the first year; MKD 100 per month for the next years	MKD 150 per month	MKD 150 per month (no fee for annual turnover at POS over MKD 250,000)	MKD 300 (no fee for annual turnover at POS over MKD 350,000 during the year)
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Credit Card – General fees for all cards

Table 10 General fees for credit card operations

b)	Card operations	Fee
1	Reproduction of a damaged card / Change of personal data	
1.1	- For MC Standard, MC GOLD, Visa Classic, Visa Rata, Visa Gold	MKD 600
1.2	- For MC Platinum	MKD 1,000
2	Blocking a card requested by a client	MKD 200
3	Unblocking of previously blocked card requested by a client	MKD 200
4	Unblocking a blocked card due to unpaid minimum installment	MKD 200
5	Unblocking a payment card that has been blocked due to an incorrectly entered OTP password during online payments on websites that use 3D Secure protection	No fee
6	Permanent blocking of a card – Stop List	MKD 1,500
7	Fee for unfounded transaction dispute	MKD 1,500
8	Opening an arbitration procedure with MasterCard / VISA	According to MasterCard / VISA tariffs
9	Processing an arbitration procedure with MasterCard / VISA	According to MasterCard / VISA tariffs
11	Commission for credit card application	MKD 200
12	Change of a credit limit for all types of credit cards	MKD 300
13	One-off commission for instant production of all types of credit cards (Instant production means that the card should be ready on the same working day if the request is submitted by the client by 9:30 am or the next day if it is submitted from 10:00 am to 4:00 pm on the current working day)	MKD 1,000
14	One-off commission for closing a MasterCard and VISA brand credit card at the cardholder's request	MKD 400
15	One-off commission for withdrawal of payment cards by the client in another branch, different from the branch in which the request for the card was submitted. The calculation is made at the client's request	MKD 200
16	One-off commission for changing the daily limit of a MasterCard and VISA brand credit card at the client's request in a branch or by calling the Contact Center	MKD 400
17	Changing the daily limit of the payment card if made using the electronic and mobile banking service	No fee
18	Commission for withheld card issued by the Bank	
18.1	Commission for regular handing over a card withheld through no fault of the client at ATMs of SBM within a period according to the Bank's possibilities	No fee
18.2	Commission for regular handing over a card held due to the client's fault at ATMs of	MKD 150

	SBM within a period according to the Bank's possibilities	
18.3	Commission for instant handing over a card withheld due to the client's fault at ATMs of SBM within 2 working days of the request submitted	MKD 1,000
19	Commission for reissue of PIN requested by cardholders	MKD 180
20	Issue of PIN by emergency procedure	MKD 300
21.1	Balance check at ATMs - one check per month	No fee
21.2	Balance check at ATMs – each following check in the month	MKD 15
22	Change of PIN at ATMs (after a change)	MKD 100
23	Not picked up card for more than 6 months	MKD 300

* One-off commission for instant production of all types of debit cards
 Instant production means that the card will be produced outside the standard term for the production and delivery of cards.
For Skopje:
 - if a request for instant production is recorded before 9:30 am, the card will be produced and delivered the same working day by 3 pm and it can be picked up at ex. Centrala 2 at 54 Makedonija Str. No 54. If the card is picked up at the branch where the request was submitted, it can be picked up the next day, while the PIN code arrives one day after the delivery of the card.
 Maximum time for delivery of a card and PIN – D+2
 - If a request for instant production is recorded after 9:30 am, the card will be produced and delivered the next working day
 Maximum time for delivery of a card and PIN – D+3
Branches outside Skopje:
 - If a request for instant production is recorded before 9:30 am, the card will be produced and delivered 2 days after the date of the request. Maximum time for delivery of a card and PIN – D+2
 - If a request for instant production is recorded after 9:30 am, the card will be produced and delivered 3 days after the date of the request Maximum time for delivery of a card and PIN – D+3

Electronic Channels and SMS Notifications

Table 11 Commissions for services related to Electronic, Mobile Banking and SMS Notifications

Electronic Channels	Fee amount
I. Internet Banking	
1. Registration on Electronic Banking	No fee
2. Intervention when installing in the user's premises	MKD 350
3. Regular renewal of USB certificate / blocking unblocking	MKD 300
4. Renewal of destructed USB certificate (issue of a new token)	MKD 1,500
5. Issue of a digital certificate valid for 1 / 2 / 3 years (Verba K2)*	MKD 2,500 MKD 3,100 / MKD 4,600
6. Issue / renewal of a digital certificate on own USB token valid for 1 year (Verba K2)*	MKD 1,200
7. Issue of a digital certificate on own USB token valid for 2 year (Verba K2)*	MKD 1,800
8. Issue of a digital certificate on own USB token valid for 3 year (Verba K2)*	MKD 2,500
9. One-off fee for issue of sToken	MKD 200
10. Cancellation of a digital certificate	MKD 500
11. Monthly full access commission (payments)	MKD 35
12. Monthly info access commission	No fee
II. Mobile Banking	
1. User's registration – Passive Profile	No fee
2. User's registration – Active Profile	MKD 150
3. Monthly commission – Active Profile	MKD 80
4. Monthly commission – Passive Profile*	No fee
* For existing clients with an Active Profile, who will obtain privileges on a Passive Profile during the online redistribution of codes, the Bank charges fees in accordance with the decision on fees for the Active Profile	

III. Payments via Electronic and Mobile Banking	
1. Internal payments – Transfer within Sparkasse Bank AD Skopje	MKD 7 per order
2. Internal clearing - Transfer within Sparkasse Bank AD Skopje for payments to accounts for overhead costs through predefined orders	
2.1 For predefined orders for overhead costs for PE Water Supply and Sanitation Skopje, EVN Home and PE Water Supply Ohrid.	MKD 7 per order
2.2 For all other predefined orders for overhead costs	MKD 0 per order
3. Payment via KIBS	MKD 15
4. Payment via MIPS	MKD 100
IV. SMS Notification	
1. Monthly commission	MKD 50
2. Commission per SMS notification	No fee
3. Fee for cancellation of SMS notification service	MKD 100

Credit Products - by Product

Table 12 Fees for credit products

Product	Application provision	Administrative charges / Processing fee	Prepayment	Commission for Internal refinancing
Consumer loan	MKD 600	2%, min MKD 800	No fee	/
Mortgage loans	MKD 700	2%, min MKD 6,000	2% for partial or full prepayment from own funds / 5% of the rest of the debt for refinancing with a loan from another bank	/
Deposit-secured loan	No fee	0,0%	No fee	/
ECO loans	MKD 600	2%, min MKD 610	No fee	/
ECO mortgage loan	MKD 700	2%, min MKD 610	2% for partial or full prepayment from own funds / 5% of the rest of the debt for refinancing with a loan from another bank	/
Student loan	MKD 500	1.5%, min MKD 800	No fee	/
Housing loan	MKD 800	1.5%, min MKD 6,000 0.5%, min MKD 6,000 In case of refinancing	0% for partial or full prepayment from own funds / 5% of the rest of the debt for refinancing with a loan from another bank	/
Subsidised housing loan	MKD 500	1.5%	no fee for repayment with own funds after the 10th year / 3% for partial or full repayment in the first 10 years from own funds or where refinanced with a loan from another bank	/

Credit Products – General fees

Table 13 Fees for credit products

Commission name	Integrated bank
Commission for using data from the Macedonian Credit Bureau (MCB) (The commission is charged individually for the applicant and one co-credit applicant (if a co-credit applicant is included in the application) (* It is not charged for a subsidised housing loan and a loan secured by a 100% deposit)	MKD 400 one-off
Pre-negotiation of interest rate on all types of loans (except housing loans) Only one commission is charged for the combination of requests Pre-negotiation of interest rate + change of term + change of collateral	1%, min MKD 2,000
First request submitted for Pre-negotiation of interest rate on housing loans / Subsidized housing loan Only one commission is charged for the combination of requests Pre-negotiation of interest rate + change of term + change of collateral	0.5% of the undue principal / (after the 5th year Subsidised housing loan)
For each subsequent request submitted for Pre-negotiation of interest rate on housing loans / Subsidized housing loan Only one commission is charged for the combination of requests Pre-negotiation of interest rate + change of term + change of collateral	1.0% of the undue principal / (after the 5th year Subsidised housing loan)
Annex to Agreement for all types of loan (Individual requests for changing collateral or changing the term or changing participants, etc.)	2.000 MKD
Annex to Agreement for all types of loan when adding credit life insurance	No charges
Commission for notifications on the method of settlement of obligations and origin of debt for placements to natural persons	MKD 300
Fee for issuing a new repayment schedule for housing and mortgage loans at the request of the client	No fee
Fee for submitting a request to reduce the interest rate for previously approved consumer, housing and mortgage loans	MKD 700
Commission for reissuing consents by the Bank in the capacity of a pledgee and the reissuance of a statement for the deletion of a pledge (not due to the Bank's fault)	MKD 300
Commission for reissuing a statement of consents for partial release of mortgage / pledge, full early release of mortgage / pledge, next rank mortgage / pledge	MKD 1,000
Commission for issuing a statement for other types of credit approvals for natural persons (legalization, lease, sale, etc.)	MKD 500
Preparation and printing of a calculation for complete liquidation for the necessary funds for the purchase of socially owned apartments	MKD 500
Commission for foreign currency loans for business loans for natural persons from the credit line from DBNM and IFAD for participation in the Project for Rural Development of the Southern and Eastern Regions of the Republic of Macedonia for lending to individual agricultural producers	2.5% for newly approved loans
Loans where the claim is closed following enforced collection procedure (as a result of court proceedings, a procedure before an enforcement agent or a notary public, i.e. a procedure of out-of-court collection of the debt by a direct agreement with employees of the Department)	No fee

Commission for property appraisal

Table 14 Fees for property appraisal

Item	Commission for property appraisal	Fee amount
Initial appraisal of immovable property		
1	Immovable property up to 500m ²	MKD 2,500
2	Immovable property over 500m ²	MKD 4,500
3	Land	MKD 2,500
4	Appraisal of immovable property for subsidised loan	MKD 2,000
Initial appraisal of movable property*		
5	Machines and equipment with a value up to MKD 1,000,000	MKD 3,500
6	Machines and equipment from MKD 1,000,000 to MKD 10,000,000	MKD 4,000
7	Machines and equipment from MKD 10,000,000 to MKD 20,000,000	MKD 7,000
8	Machines and equipment from MKD 20,000,000 to MKD 100,000,000	MKD 8,500
9	Machines and equipment over MKD 100,000,000	MKD 15,000
10	Passenger vehicles, semi-trailers	MKD 2,000
11	Tractors, buses	MKD 3,000
Reappraisal and maintenance of collateral – immovable property*		
12	Immovable property up to 500m ²	MKD 600
13	Immovable property over 500m ²	MKD 600
14	Land	MKD 1,000
Reappraisal and maintenance of collateral –movable property		
15	Machines and equipment with a value up to MKD 1,000,000	MKD 3,500
16	Machines and equipment from MKD 1,000,000 to MKD 10,000,000	MKD 4,000
17	Machines and equipment from MKD 10,000,000 to MKD 20,000,000	MKD 7,000
18	Machines and equipment from MKD 20,000,000 to MKD 100,000,000	MKD 8,500
19	Machines and equipment over MKD 100,000,000	MKD 15,000
20	Passenger vehicles, semi-trailers	MKD 1,000
21	Tractors, buses	MKD 1,000
22	* The appraisal commission applies to all loans except for subsidised housing loans.	

Securities – Trading in domestic market

Table 15 Funds management – Securities trading

Item	Type of service	Fee amount
1	State bills – all maturities	
1.1	From MKD 10,000 to MKD 50,000	MKD 300
1.2	From MKD 60,000 to MKD 90,000	MKD 700
1.3	From MKD 100,000 to MKD 490,000	MKD 1,300
1.4	From MKD 500,000 to MKD 990,000	MKD 2,000
1.5	From MKD 1,000,000 to MKD 4,990,000	0.16%min MKD 2,000
1.6	From MKD 5,000,000 to MKD 9,000,000	0.14%min MKD 8,000
1.7	Over MKD 10,000,000	0.12%min MKD 14,000
2	Government bonds – all maturities	
2.1	From MKD 10,000 to MKD 50,000	MKD 500
2.2	From MKD 60,000 to MKD 90,000	MKD 1,000
2.3	From MKD 100,000 to MKD 490,000	MKD 1,300
2.4	From MKD 500,000 to MKD 990,000	MKD 2,000
2.5	From MKD 1,000,000 to MKD 4,990,000	0,17%, min MKD 2,500
2.6	From MKD 5,000,000 to MKD 9,000,000	0,15%, min MKD 7,500
2.7	Over MKD 10.000.000	0,13%, min MKD 15,000
3	Purchase and sale of government securities on the Macedonian Stock Exchange	
3.1	Up to MKD 10,000,000	0.30%min MKD 500
3.2	From MKD 10,000,001 to MKD 100,000,000	0.20%
3.3	Over MKD 100.000.001	0.15%
4	Purchase and sale of securities on the Macedonian Stock Exchange	
4.1	Up to MKD 2,000,000	0.80%For securities trading and 0.80% for bonds trading
4.2	For transactions realised for clients that in the past period have made turnover between MKD 2,000,001 – MKD 4,000,000	0.60%min MKD 150 per order
4.3	For transactions realised for clients that in the past period have made turnover between MKD 4,000,001 – MKD 10,000,000	0.50%min MKD 150 per order
4.4	For transactions realised for clients that in the past period have made turnover between MKD 10,000,001 – MKD 20,000,000	0.45%min MKD 150 per order
4.5	For transactions realised for clients that in the past period have made turnover between MKD 20,000,001 – MKD 30,000,000	0.4%min MKD 150 per order
4.6	For transactions realised for clients that in the past period have made turnover over MKD 30,000,001	0.3%min MKD 150 per order
<p>*Promotional period for collection of preferential fees for brokerage operations is valid for newly registered clients and extends from 01.07.2018 to 30.09.2018. The amount of the preferential fee is 50% of the regular fees (tariffs) for brokerage operations.</p> <p>The preferential fee does not apply to clients that are released from the tariff.</p>		
5	Use of E-Trader application	
5.1	Level 1 (sending electronic orders and overview of the best buy / sell price)	Free

5.2	Level 2 (sending electronic orders and overview of the market depth)	MKD 700 + VAT
5.3	Promotional period for using Level 2 until 30.09.2021	Free

Securities – Custodial services

Table 19 Fees for custodial services – Funds management

Type of service		Commission
1	Cash account in the Bank for foreign natural persons	
1.1	Opening a cash account	No fee
1.2	Maintaining a cash account	No fee
1.3	Inflows	No fee
1.4	Outflows	0.15%
1.5	SWIFT messages (per message)	No fee
1.6	Cancelling cash and securities instructions	No fee
2	Custodial services for foreign natural persons	
2.1	Domestic market – for nonresidents	
2.2	Opening an account in the Bank	No fee
2.3	Opening a custodial account for a client in CSD	Real costs
2.4	Value of a portfolio to the amount of MKD funds	
2.5	Up to MKD 20,000,000	0.25%
2.6	From MKD 20,000,001 to MKD 40,000,000	0.23%
2.7	From MKD 40,000,001 to MKD 80,000,000	0.20%
2.8	From MKD 80,000,001 to MKD 150,000,000	0.17%
2.9	From MKD 150,000,001 to MKD 300,000,000	0.15%
2.10	Over MKD 300.000.001	0.10%
Notes:		
The percentage refers to annual level, and the fee is charged on monthly level		
The calculation is based on the daily value of the funds and the actual number of days in the calculation period in relation to the number of days in the current year.		
2.11	Transfer of securities from one account to another in the Central Securities Depository at the request of a client	MKD 1,000 + real costs
2.12	Valuation of portfolio condition on a daily basis	As agreed
2.13	Other activities requested by a client	As agreed
Notes:		
The percentage refers to annual level, and the fee is charged on monthly level. The calculation is based on the daily value of the funds and the actual number of days in the calculation period in relation to the number of days in the current year.		
When calculating the counter value of the portfolio, the average exchange rates of the NBRM apply, which are valid on the date on which the calculation is made.		

2.14	Correction of offset instructions	MKD 1,000 + real costs
2.15	Cancelling offset instructions	MKD 1,000 + real costs
2.16	Transfer of securities from one account to another in the Central Securities Depository at the request of a client	MKD 1,000 + real costs
2.17	Other activities requested by a client	As agreed
3	Offset of securities transactions by ISIN	
3.1	Transaction offset in the domestic market	0.20% (min MKD 300 - max MKD 1,200)
3.2	Offset in the domestic market for the broker's clients	0.10%
4	Notification	
4.1	Regular / Standard reports	No fee
4.2	Preparation of nonstandard reports – domestic market	MKD 1,000 + real costs + VAT
5	Corporate events	
5.1	Notification on corporate events	No fee
5.2	Collection of dividends and interest at the request of the issuer	No fee
5.3	Execution of tax obligations (tax refund and tax exemption)	No fee
5.4	Additional tax liabilities	MKD 500 + real costs + VAT
5.5	Issue of Proxy Voting for representation at annual and extraordinary Shareholders Assemblies – domestic markets	MKD 6,000 + real costs + VAT
5.6	Unforeseen, extraordinary expenses	Real costs + VAT
6	Other notes	
The fees (tariffs) are expressed in domestic currency (MKD).		
The calculation period refers from the first to the last day of the month.		
The fee for keeping financial instruments is calculated based on the market value of the financial instruments kept in the account.		
Only the payment charges are included in the fees (tariffs), while all other real charges will be additionally calculated and charged.		
The real charges for foreign markets are determined by the tariff of the foreign bank through which the settlement of each concluded transaction (buying and selling) of securities for the account of residents is performed.		
All other services that are not covered by this Decision on Tariffs of Fees and Commissions will be defined according to the official applicable tariffs of the regulatory institutions on the capital market.		
The bank will collect fees at the level of individual types of services that are performed in the course of operations in accordance with this Tariffs.		
The bank will submit invoices for the different types of services within 5 working days as of the date of service.		
The deadline for payment of invoices is 8 days from the date of their delivery.		

VAT, in the amount of 18%, of the compensation amount, is not included in the cost of the services and is expressed as a separate item within the commissions.

7.	List of markets	
7.1	Domestic markets	MSE, Government securities
7.2	Foreign markets	SEE Link
7.3	Foreign markets for domestic financial institutions (insurance companies)	Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, Great Britain and OECD countries.

Securities – Trading in foreign markets

Table 20 Trading of securities in foreign markets

Item	Type of service	Fee amount
Brokerage services fees		
1	Trading in the markets of US, Germany, France, Great Britain and Austria	
1.1	Up to MKD 1,000,000	0.80%
1.2	From MKD 1,000,001 to MKD 3,000,000	0.60%
1.3	From MKD 3,000,001 to MKD 6,000,000	0.50%
1.4	Over MKD 6.000.000	0.40%
1.5	Minimum commission per order	MKD 1,500
2	Trading in other markets	
1.1	Up to MKD 1,000,000	1.00%
1.2	From MKD 1,000,001 to MKD 3,000,000	0.80%
1.3	From MKD 3,000,001 to MKD 6,000,000	0.70%
1.4	Over MKD 6.000.000	0.60%
1.5	Minimum commission per order	MKD 1,800
3	Commissions for trading securities with fixed income in foreign markets (including Eurobonds issued by RSM)	0.25%

Securities – Custodial services

Table 21 Fees for custodial services – Funds management

Item	Type of service	Fee amount
1	Custody of securities from USA, Germany, France, Great Britain and Austria*	
1.1	Up to MKD 3,000,000	0.50%
1.2	From MKD 3,000,001 to MKD 6,000,000	0.40%
1.3	From MKD 6,000,001 to MKD 10,000,000	0.30%
1.4	Over MKD 10.000.000	0.25%
1.5	Minimum monthly commission per securities account	MKD 500
1.6	Transaction charges	0.05%min MKD 1,000 + VAT
1.8	Collection of income (dividends, coupons, principals)	No fee
2	Custody of securities from all other markets*	
2.1	Up to MKD 3,000,000	0.70%

2.2	From MKD 3,000,001 to MKD 6,000,000	0.60%
2.3	From MKD 6,000,001 to MKD 10,000,000	0.50%
2.4	Over MKD 10.000.000	0.45%
2.5	Minimum monthly commission per securities account	MKD 500
2.6	Transaction charges	0.1%min MKD 1,000 + VAT
2.8	Collection of income (dividends, coupons, principals)	No fee
3	Custody of securities – Eurobonds issued by the Republic of North Macedonia	
3.1	From MKD 6,000,000 to MKD 60,000,000	0.18%
3.2	Over MKD 60,000,000	0.15%
3.3	Transaction charges	0.02%+ VAT
3.4	Collection of income (coupons, principals)	Free

* The commission for custody of securities includes fee + VAT + real costs.

*The client is obliged, except for the stated commissions, to compensate the Bank for all commissions, taxes and other real costs incurred during the performance of brokerage and custodial services.

*Transaction costs for Bulgaria are charged according to the real costs incurred in that market, valid at the time of execution of the transaction.

2.1 Fees for custodial services in foreign markets		Region**			
		Region 1	Region 2	Region 3	Region 4
Transaction charges					
2.1.1.	Transaction charges delivery no payment (per instrument)	MKD 3,000 + VAT	MKD 4,000 + VAT	MKD 6,000 + VAT	MKD 9,000 + VAT
2.1.2.	Transaction charges receipt no payment (per instrument)	MKD 3,000 + VAT	MKD 4,000 + VAT	MKD 6,000 + VAT	MKD 9,000 + VAT
* The commission for custody of securities includes fee + VAT + real costs.					
*The client is obliged, except for the stated commissions, to compensate the Bank for all commissions, taxes and other real costs incurred during the performance of brokerage and custodial services in foreign markets.					
** Region 1 includes the following countries: Croatia, Austria, Luxembourg, Germany, USA and Eurobonds held in Clearstream (Eurobond)					
Region 2 includes the following countries: Australia, Canada, Czech Republic, Finland, France, Italy, Japan, Hungary, Netherlands, Norway, Poland, Sweden, Switzerland and United Kingdom					
Region 3 includes the following countries: Belgium, Denmark and Spain					
Region 4 includes the following countries: Portugal and Slovenia					

Safe Deposit Boxes for Individuals

Table 22 Fees for renting safe deposit boxes for individuals

Safe Deposit Boxes for Individuals			Fee amount with 18% VAT included			
			Yearly rental		Monthly rental	
Location	MODEL	Dimension	Salary recipients / pension / deposit holder	Salary non-recipients *	Salary recipients / pension / deposit holder	Salary non-recipients *
Ohrid	A1	/	3,600	4,600	/	/
Ohrid	A2	/	4,100	5,100	/	/
Ohrid	A3	/	4,600	5,600	/	/
Ohrid	A4	/	5,000	6,000	/	/
Ohrid	A5	/	5,500	6,500	/	/

Skopje OB	SK1	7 x 26 x 42 cm	3,000	4,000	300	400
Skopje OB	SK2	7 x 42 x 56 cm	3,000	4,000	340	440
Skopje OB	SK3	15 x 26 x 42 cm	4,500	5,500	450	550
Skopje OB	SK4	15 x 42 x 56 cm	4,700	5,700	500	600
Skopje SBM	ШБМ1	7 x 26 x 39 cm	3,000	4,000	300	400
Skopje SBM	ШБМ2	14.5 x 26 x 39 cm	4,500	5,500	450	550
Skopje SBM	ШБМ3	22 x 26 x 39 cm	5,500	6,500	550	650

* Charges for Non-Salary Recipients are only valid for existing safe deposit box clients who have that status. Not applicable for issuing new safe deposit boxes to new clients.

A fee of MKD 8,000 for salary recipients and MKD 9,000 for salary non-recipients is charged for replacing a safe deposit box lock due to a lost key.

Notices

Table 16 Notices

Item	Days of delay	To whom a notice is delivered	Fee amount
1.	Population, Corporate and Foreign Exchange notices*		
2.	From 16 to 45 days	Only to principal debtors	MKD 200
3.	From 46 to 120 days	To main debtors, codebtors, guarantors and pledgors	MKD 200
4.	Over 120 days	To principal debtors, codebtors, guarantors and pledgors	MKD 1,200
5.	Credit cards notices*		
6.	From 16 to 45 days of delay	Only to principal debtors	MKD 200
7.	From 46 to 120 days of delay	To principal debtors, codebtors, guarantors and pledgors	MKD 200
8.	Over 120 days of delay	To principal debtors, codebtors, guarantors and pledgors	MKD 1,200
9.	Allowed overdraft notices		
10.	Over 46 days of delay	Only to principal debtors	MKD 200

*The commission is charged for each notice sent to all concerned parties, i.e. debtor, codebtor, pledgor and guarantor.

Other fees and commissions

Table 17 Other fees – not presented elsewhere

Item	Other fees	Fee amount
1	Certificates and photocopies of documents	MKD 300
2	Issue (sending) statements to branches	
2.1	Statement for a current year	No fee
2.2	Statement for previous years	MKD 150
2.3	Printing statements of closed account	MKD 1,000
3	Execution of enforcement decision	MKD 1.000 per decision
4	Freezing an account in the Bank	MKD 300
5	Unfreezing an account	MKD 300
6	Correction per account freezing / unfreezing	MKD 300
7	Execution of enforced collection decisions (only for recipients of social welfare for freezing on the basis of broadcasting fee)	No fee
8	Partial execution of enforced collection decision	MKD 350
9	Preparation of interest list upon enforced collection decision	MKD 130
10	Issue of a copy of enforced collection decision, per decision	MKD 100
11	Order transcript	MKD 200
12	Fee for proceeding a Legal Heir Decision (probate court decision)	Up to 2 heirs – MKD 300 More than 2 heirs – MKD 500
13	Sending a notice	MKD 50
14	Calculation of interest based on request submitted	MKD 200 per item
15	Commission for granting authorisation to another person – per authorisation	MKD 100
16	Commission for canceling an authorisation – per authorisation	MKD 100
17	Commission for providing data to enforcement agents relating to FX deposits, MKD deposits, transaction accounts, etc. (enforcement agents with an account in the Bank)	MKD 350
18	Commission for providing data to enforcement agents relating to FX deposits, MKD deposits, transaction accounts, etc. (enforcement agents without an account in the Bank)	MKD 1000
19	Commission for providing data to notaries public relating to FX deposits, MKD deposits, transaction accounts, etc.	MKD 500

Inactive products – Safe Deposit Boxes for Individuals

Table 18 Inactive fee valid to 28.02.2018

Fee valid to 28.02.2018									
	Fee in MKD	Resident-clients who rents a safe deposit box for the first time				Resident-clients who already have rented a safe deposit box in the Bank			
	Size	Monthly	Quarterly	Semi-annually	Annually	Monthly	Quarterly	Semi-annually	Annually
1.1	7 x 24 x 38	100	275	525	1,000	200	550	1,050	2,000
1.2	12 x 12 x 38	100	275	525	1,000	200	550	1,050	2,000
1.3	12 x 24 x 38	150	410	785	1,450	300	820	1,570	2,900
1.4	24 x 24 x 38	200	550	1,050	2,000	400	1,100	2,100	4,000
1.5	8 x 33 x 50	125	350	650	1,250	250	700	1,300	2,500
1.6	12 x 33 x 50	175	500	950	1,750	350	1,000	1,900	3,500
1.7	17 x 33 x 50	200	550	1,050	2,000	400	1,100	2,100	4,000
	Fee in EUR	Non-residents who rent a safe deposit box for the first time				Non-residents who already have rented a safe deposit box in the Bank			
2.1	7 x 24 x 38	6	11	17	30	11	21	34	59
2.2	12 x 12 x 38	6	11	17	30	11	21	34	59
2.3	12 x 24 x 38	6	12	18	33	12	23	36	65
2.4	24 x 24 x 38	8	15	20	36	15	29	39	72
2.5	8 x 33 x 50	7	12	20	33	13	23	39	65
2.6	12 x 33 x 50	8	13	23	40	16	26	46	78
2.7	17 x 33 x 50	10	20	30	46	20	39	59	91
Fee valid from 01.03.2018 to MKD 30.06.2019 in MKD									
Users		Resident - salary / pension recipients			Residents – other clients				
	Size	Monthly	Annually	Monthly	Annually	Monthly	Annually	Monthly	Annually
1.1	7 x 24 x 38	300	3,000	400	4,000	400	4,000	400	4,000
1.2	12 x 12 x 38	350	3,500	450	4,500	450	4,500	450	4,500
1.3	12 x 24 x 38	450	4,500	550	5,500	550	5,500	550	5,500
1.4	24 x 24 x 38	550	5,500	650	6,500	650	6,500	650	6,500
1.5	8 x 33 x 50	400	4,000	500	5,000	500	5,000	500	5,000
1.6	12 x 33 x 50	500	5,000	600	6,000	600	6,000	600	6,000
1.7	17 x 33 x 50	550	5,500	650	6,500	650	6,500	650	6,500
Up to 30.06.2019 Commission for lost, damaged safe deposit box key, forced opening: Residents MKD 6,000, non-residents EUR 100									
Up to 01.07.2021 Commission for lost, damaged safe deposit box key, forced opening: All clients MKD 8,000									

18% VAT is included in the price. If an existing user of a safe deposit box - a non-resident natural person, has to pay a fee for the use of the safe deposit box for a period that has expired according to the Safe Deposit Box Agreement, the payment is made at the price for using the safe from "Residents Other Clients" box, expressed in euros at the exchange rate from the exchange rate list of Sparkasse Banka Macedonia. The non-resident will pay only for the period of use of the safe that has been exceeded, while there is no possibility to extend the Safe Deposit Box Agreement. If a foreign natural person who has the treatment of a resident, i.e. temporarily resides in the Republic of Macedonia with a valid residence visa or work visa for at least 6 (six) months, he has to pay a fee for using a safe deposit box for a period that has expired according to the Safe Deposit Box Agreement, and the payment is made at the price for using a safe by a resident - natural persons recipients/non-recipients of salary/pension in the Bank. The foreign person having a treatment of a resident will pay only for the period of use of the safe deposit box that has been exceeded, while there is no possibility to extend the Safe Deposit Box Agreement.

Inactive products – Packages

Item	Type of service	Fee amount	
1	Business packages for micro customers who undertake to transfer the payment transaction through Sparkasse Bank	Business Package 1	Business Package 2
1.1	Commission for loan repayment	0.5 percentage points less than the regular fee	0.5 percentage points less than the regular fee
1.2	Commission for refinancing credit exposures higher than MKD 1,500,000 / EUR 25,000	No fee	No fee
1.3	Credit card Visa Business	Membership free for three Visa Business cards for the first year	Membership free for three Visa Business cards for the first year
1.4	Electronic Banking	3 months without fee	6 months without fee
1.5	Giro account	3 months without fee	6 months without fee
1.6	POS terminal	0.1% lower fee	0.2% lower fee
1.7	Preferential conditions for salary recipients	Business Package 1	Business Package 2
1.7.1	Commission for loan approval and disbursement	50% lower commission for loan repayment	50% lower commission for loan repayment
1.7.2	Commission for disbursement for the approval of allowed overdraft on a transaction account	No fee	No fee
1.7.3	Electronic Banking	6 months without fee	6 months without fee
1.7.4	Credit card Visa	Free debit Visa Electronic for the first year	Free debit Visa Electronic for the first year

Youth Package (intended for clients at the age from 18 to 26 who applied as of 30.06.2019, and at the age from 18 to 28 who applied from 01.07.2019)		Fee amount
1	Commission for use of the Youth Package	MKD 100 per month
2	“Fancy small” Youth Package (intended for clients at the age from 18 to 28)	MKD 50 per month

Fee for closing a package of services for natural persons or transfer from a package of services for natural persons to higher or lower monthly fee (“S”, “M”, “L”, “Premium”, “Fancy” Youth Package and „Fancy small“ Youth Package)	MKD 100 one-off
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Packages (valid from 01.10.2018 to 19.02.2019)				
Package	S	M	L	Premium
Package price (monthly)	MKD 80	MKD 130	MKD 150	MKD 200
Discount for administrative costs for consumer loan application	-	20%	50%	50%
Discount for administrative costs for housing loan application	-	20%	50%	50%

Discount for administrative costs for mortgage loan application	-	20%	50%	50%
Fee discount for brokerage services	-	-	-	Up to 50%
The additional benefits and defined monthly fee for using the service packages for natural persons are valid until 31.12.2021 for customers who will apply as of 31.12.2018, for all others they are valid until 31.12.2021.				

Packages (valid from 20.02.2019 to 31.05.2019 and until 31.12.2022)				
Package	S	M	L	Premium
Package price (monthly)	MKD 80	MKD 130	MKD 150	MKD 200
Fee discount for processing a consumer loan	-	10%	20%	20%
Fee discount for processing a housing loan	-	10%	20%	20%
Fee discount for processing a mortgage loan	-	10%	20%	20%
Fee discount for brokerage services	-	-	-	Up to 50%

Packages of services for natural persons (valid from 01.06.2019 to 31.12.2019) and until 31.12.2022				
Type of service	S	M	L	Premium
Package price (monthly)	MKD 100	MKD 130	MKD 150.00	MKD 200
Fee discount for processing a consumer loan	-	10%	20%	20%
Fee discount for processing a housing loan	-	10%	20%	20%
Fee discount for processing a mortgage loan	-	10%	20%	20%
Fee discount for brokerage services	-	-	-	Up to 50%

Packages of services for natural persons (valid from 01.01.2020 to 31.05.2020) and until 31.12.2022				
Type of service	S	M	L	Premium
Package price (monthly)	MKD 100	MKD 130.00	MKD 150	MKD 200
Fee discount for processing a consumer loan	-	10%	20%	20%
Fee discount for processing a housing loan	-	10%	20%	20%
Fee discount for processing a mortgage loan	-	10%	20%	20%
Fee discount for brokerage services	-	-	-	Up to 50%
Credit card with 3.0% fixed interest rate for the first year, then 9.75% flexible interest rate**	-	-	-	Yes

**The additional benefit of a credit card with a 3.0% fixed interest rate for the first year, then a 9.75% flexible interest rate, applies to clients who in the period from 01.01.2020 to 30.06.2020 signed a Securities Trading Agreement through the Bank.

Packages of services for natural persons (validity from 01.06.2020 to 30.06.2020) and until 31.12.2022

Type of service	S	M	L	Premium
Package price (monthly)	MKD 100	MKD 130	MKD 150	MKD 200
Fee discount for processing a consumer loan		-	10%	20%
Fee discount for processing a housing loan	-	10%	20%	20%
Fee discount for processing a mortgage loan	-	10%	20%	20%
Fee discount for brokerage services				20%
Brokerage services for trading in the Macedonian Stock Exchange				Up to 50%
Brokerage services for trading in foreign stock markets				Up to 20%
Credit card with 3.0% fixed interest rate for the first year, then 9.50% flexible interest rate**				Yes

**The additional benefit of a credit card with a 3.0% fixed interest rate for the first year, then a 9.50% flexible interest rate, applies to clients who in the period from 01.06.2020 to 30.06.2020 signed a Securities Trading Agreement through the Bank.

Packages of services for natural persons (valid from 01.07.2020 to 31.10.2020) and until 31.12.2022

Type of service	S	M	L	Premium
Package price (monthly)	MKD 100	MKD 130	MKD 150	MKD 200
Fee discount for processing a consumer loan		-	10%	20%
Fee discount for processing a housing loan	-	10%	20%	20%
Fee discount for processing a mortgage loan	-	10%	20%	20%
Fee discount for brokerage services				20%
Brokerage services for trading in the Macedonian Stock Exchange				Up to 50%
Brokerage services for trading in foreign stock markets				Up to 20%

Packages of services (valid from 01.11.2020 to 30.06.2021) and until 24 months as of the application date

Type of service	S	M	L	Premium
Package price (monthly)	MKD 100	MKD 150	MKD 170	MKD 200
Fee discount for processing a consumer loan		-	10%	20%
Fee discount for processing a housing loan	-	10%	20%	20%
Fee discount for processing a mortgage loan	-	10%	20%	20%
Fee discount for brokerage services				20%
Brokerage services for trading in the Macedonian Stock Exchange	-	-	-	Up to 50%
Brokerage services for trading in foreign stock markets	-	-	-	Up to 20%

Item	Package of products*	Fee amount
1	Start Package – monthly commission	MKD 95
2	Start Package – cancellation of a package	MKD 60
3	COOL Package – monthly commission	MKD 130
4	COOL Package – cancellation of a package	MKD 60

Inactive products – Loans

Product	Fee for prepayment
Apartment plan	During the fixed period 5%, in the variable period 1% for partial repayment < 50% of the

	outstanding principal regardless of the origin of the funds
Compact loan	No fee
Loan for purchasing a business premise	0% own funds, 3% in case of refinancing from another bank
Commission for prepayment (partial or full prepayment) of the loan, if there are no regulatory restrictions on the calculation and collection of commission for short-term and long-term loans	2% for prepayment of no more than 20% of the remaining principal, 5% for prepayment of more than 20% and also 5% in case of refinancing from another bank
Loan for purchasing business premise under mortgage in Sparkasse Bank and foreclosed or pledged for nonperforming receivables	3,0%% for refinancing from another bank, 0% for repayment from own funds, of the principal that is prepaid, in part or in full
Housing loan for purchasing real estate (apartment / house) under mortgage in Sparkasse Bank and foreclosed or pledged for nonperforming receivables	
Housing loan with fixed interest rate for the first three years	
Housing loan with guaranteed interest rate for the first ten years	
Housing loan with a fixed interest rate in the first THREE years intended for natural persons who want to buy an apartment from the company NASTEL DOOEL Skopje, ADORA Engineering DOOEL Skopje, Impexel Engineering DOO Skopje, Impexel 2 DOOEL Gostivar, Euroing DOO Gevgelija, ZSF-KOM DOOEL Skopje, ATLANTIS Invest Group import-export Veles, S-AMC 1 DOOEL Skopje, Nabizi DOO Struga	
Housing loan with a fixed interest rate in the first THREE years intended for natural persons who want to buy an apartment from Kolbiko Engineering LLC Skopje, Niko 2002 LLC Shtip, DGPTU Ranvej Engineering LLC Strumica, Sanik Engineering LLC Skopje, UPM-GRUP LLC Kumanovo, HROMAK Emil LLC Kumanovo, Gradba promet DOO Kavadarci, Deni International Strashko DOOEL Ilinden, BIS OIL DOO	4.0% (5% for loans applied before 01.07.2018; 3.5% for loans applied in the period 01.07.2018-01.05.2019 or according to the loan agreement) of the principal that is prepaid partially or fully through a loan approved from another bank. 0% for repayment from own funds
Housing loan with a fixed interest rate in the first THREE years for employees in budgetary institutions, public enterprises, AD MEPSO, employees in IT companies that are members of MASIT, employees in EVN Macedonia AD Skopje, TEC Negotino, Sokotab DOOEL Bitola, AD ELEM and the companies founded by AD ELEM	
Housing loan with a fixed interest rate in the first FIVE years intended for natural persons who want to buy an apartment from the company S-AMC 1 DOOEL Skopje	
Housing loan with a guaranteed interest rate for the first ten years in cooperation with the company Nastel DOOEL Skopje	
Housing loan with fixed interest rate for the first five years	
Housing loan for persons employed in financial institutions and persons with an annual income over EUR 30,000 employed in companies with a minimum rating of 5A	
Commission for prepayment (partial or full) of housing loans for which the commission is not defined within the existing product	
Subsidised housing loan	4.0% (for loans applied as of 30.08.2019) 3.5% of the principal that is prepaid partially or fully through a loan approved from another bank.
Housing loan with a fixed interest rate in the first TEN years and Housing Loan with a fixed interest rate in the first TEN years intended for users of one of the packages of services for natural persons "M", "L" or "Premium"	4.0% of the principal that is partially or fully prepaid early through a loan approved from another bank, 0% for repayment from own funds
Promotional housing loan with fixed interest rate for the first THREE years, and in the first FIVE years	
Mortgage loans	5% of the portion of the debt with funds from another bank or 0% for closing from own funds
Mortgage loans for energy efficiency	